

BUILDING STRONG BELIEFS-LWC/Usana

On a scale from 1-10, please circle the number that represents your level of agreement with the following statements.

Disagree

Agree

There is a need for USANA products on a daily basis.	1	2	3	4	5	6	7	8	9	10
USANA's products are on the cutting edge in my industry.	1	2	3	4	5	6	7	8	9	10
Network Marketing is a legitimate way to earn extra income.	1	2	3	4	5	6	7	8	9	10
NWM is the only option for most people to financial independence.	1	2	3	4	5	6	7	8	9	10
I am never embarrassed when someone asks me what I do.	1	2	3	4	5	6	7	8	9	10
I understand and study the Network Marketing industry.	1	2	3	4	5	6	7	8	9	10
I find it easy to shareLWC/ USANA with the people I meet on a daily basis	1	2	3	4	5	6	7	8	9	10
I find it easy to share LWC/USANA with my family and friends	1	2	3	4	5	6	7	8	9	10
I'm confident in my ability to approach new people about my business	1	2	3	4	5	6	7	8	9	10
I am good at following up with new prospects to bring them to a decision.	1	2	3	4	5	6	7	8	9	10
I am good at asking closing questions.	1	2	3	4	5	6	7	8	9	10
I am very organized in the way I approach my LWC/ USANA business	1	2	3	4	5	6	7	8	9	10
I am the type of person I would like to be sponsored by.	1	2	3	4	5	6	7	8	9	10
I believe USANA to be the premier company in Network Marketing.	1	2	3	4	5	6	7	8	9	10
I believe Dr. Wentz/Dave Wentz and the leadership of my company are capable of taking our company into the 21st century.	1	2	3	4	5	6	7	8	9	10
USANA's compensation plan is the best & fairest in the industry.	1	2	3	4	5	6	7	8	9	10
I rate myself an overall ____ in my business.	1	2	3	4	5	6	7	8	9	10
Add up you total belief score _____										

Information to Study to Improve your Belief Scores – available from www.uniprotools.com

Invisible Miracles – Dr. Myron Wentz
 What Your Dr. Doesn't Know – Dr. Ray Strand
 Commitment to Quality – Dr. Tim Wood – audio
 Brilliant Compensation – audio and video
 Think & Grow Rich – Napoleon Hill

The New Professionals – Charles W. King
 Building Your NWM Business – Jim Rohn – audio
 Your 1st Year in NWM – Mark Yarnell
 Next Trillion Dollar Industry – Paul Pilzer
 The Perfect Business – Robert Kiyosaki – audio